



Vinescapes: Operations Manager job description

The company and role: Vinescapes provides premium vineyard establishment and management services across England. We are recruiting an Operations Manager to join our dynamic business and help us deliver service excellence to our clients. This is an excellent opportunity for those with operations and project management experience who want to have a positive impact on the rapidly expanding UK viticulture and wine sectors. The right candidates will receive a comprehensive package, training and opportunities to work with and learn from the best vineyard managers and viticulturists in the UK.

Role time: Full-Time.

Reporting to: Managing Director.

Location: Dorking, Surrey

Salary: Dependent on experience and skills.

Role requirements:

This is a senior and pivotal role within the organisation with the Operations Manager responsible for organising and co-ordinating all vineyard management activities for the growing team across a multitude of clients. The role will also project manage our vineyard establishment installations (year-long projects) delivering the highest levels of quality and customer care are achieved. The ideal candidate will have proven operations experience, strong project management skills, and a background in viticulture, horticulture, or agriculture, together with excellent communication skills.

Vinescapes prides itself on having an exceptional team of dedicated and hardworking individuals across every area of the business, where there is a shared goal of building world-class wine brands and sustainable vineyards. The successful candidate will be expected to actively support all our staff and clients in this goal.

Responsibilities:

Overall operational management for the established vineyards and those being established for Vinescapes, including:

Vineyard Management:

- Excellent client, supplier and team oversight, communication, engagement, and management.
- Complete and on-going organisation of each vineyard's requirements including daily staffing, supplies and deliveries, as provided by the Vineyard Director/Viticulturist.
- Regular reporting to senior management on vineyard progress.

Vineyard Establishment



- Strong project management across multiple clients including robust process, time and budget management and regular progress reporting to senior management.
- Excellent client, supplier and team oversight, communication, engagement and management while organising all tasks required for the vineyard's establishment.
- Supply chain logistics from order to delivery and storage.
- Coldstore logistics and management (limited time per year).

Other Requirements

- Providing other vineyard and business support, as required.
- Cross-selling of Vinescapes other products and services.

Skills & experience:

- A viticulture, horticulture or land-based degree or equivalent and 5 years commercial experience. FACTS or BASIS qualification is an advantage.
- Very strong operations experience together with excellent project management skills and a dynamic and flexible approach to working across multiple projects and requirements is essential.
- Excellent communication skills including client and supplier relationship development management.
- Candidates must be self-starters who can think, and act, autonomously but also be team players in a small but fast-growing business.
- Excellent IT skills are required.
- A full clean driving licence and the right to work in the UK is essential.

The package:

- The position will attract a comprehensive and competitive package for the right candidate.
- An opportunity to be a valued member of staff within a friendly, respectful, positive, and professional working environment.

To apply for this post please email: paula@vinescapes.com with your CV and a covering letter by the **25th November 2022**, setting out why you would be suitable for this post.